

STATE OF ALABAMA  
LEE COUNTY

OFFICE OF THE LEE COUNTY COMMISSION  
OPELIKA, ALABAMA

No. 14

To be received, not later than  
10:00 A.M. Central Standard Time  
August 5th 2010

Gentlemen:

Sealed bids will be received by the Lee County Commission at the Commission Office, in Opelika, Ala. 36803-0666 (215 South 9<sup>th</sup> Street), until the above time and date, and then opened as soon thereafter as practicable for furnishing the items listed below, f. o. b. Opelika, Alabama.

BILL ENGLISH, Chairman

This bid is for hardware (including support) for storage and virtualization with the following requirements:

HP StorageWorks P4300 G2 – 16.0TB MDL SAS Starter SAN (mfg part #BK715A) or equivalent or better with the following minimum specs:

- 2 node SAS cluster
- 16.0TB of iSCSI SAN storage in 4U (or equivalent or better)
- 16 x 1TB 7200 RPM Serial Attached SCSI drives (or equivalent or better)
- Centralized management
- Storage clustering
- Supports synchronous and asynchronous replication
- Snapshot capabilities
- Volume cloning
- Network RAID
- Remote Copy
- Storage provisioning/thin provisioning
- Online volume migration
- SAN/iQ preinstalled
- Unlimited number of storage volumes

HP Care Pack Support Plus 24 – 3 years on site, 24 x 7 with 4 hour response time, parts and labor (mfg part #HA110A3#1N5) or equivalent or better

Total Bid Amount \$ \_\_\_\_\_

If you are unable to furnish an item as specified and desire to offer a substitute, please give full description of the items offered as substitutes, otherwise quotations will not be considered. If no exception is made on bid sheet, it will be assumed that the bidder is offering the articles specified. Bidders must indicate the brand or make of items they propose to furnish.

**All bidders must use our bid form and must show on face of envelope containing bid, the inquiry number and opening date. Failure to comply with this may result in your bid not being considered.**

**Signature on bid must be in ink. Bids made out in pencil will NOT be accepted. Bid must be NOTARIZED.**

County reserves the right to accept or reject all Bids or any portion thereof.

**WARNING !!!** No errors will be Corrected after Bids are Opened. No Price shall include State or Federal Excise Taxes.

Chairman, Lee County Commission  
215 South 9<sup>th</sup> Street  
Opelika, Alabama 36803-0666

We are in position to furnish the above at the prices shown and can make shipment within \_\_\_\_\_ days after receipt of order.

I hereby affirm I have not been in any agreement or collusion among bidders or prospective bidders in restraint of freedom of competition, by agreement to bid at a fixed price or to refrain from bidding or otherwise.

**This Bid Must Be Notarized**

Sworn to and subscribed before me this \_\_\_\_\_ day  
of \_\_\_\_\_ 20\_\_\_\_\_.

\_\_\_\_\_  
Notary Public

Firm \_\_\_\_\_

By \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_

Terms \_\_\_\_\_

Date \_\_\_\_\_


IMPORTANT: Any attachment hereto is made and becomes a part of this inquiry and must be signed by Bidder.

**BID NUMBER 14**

## STORAGE UNIT/VIRTUALIZATION HARDWARE

Invitations for bids mailed to the following companies and a copy of the invitations for said bids posted on the bulletin board in the Courthouse corridor.

Given under my hand, this day of

  
Judge of Probate  
Chairman of the court of County  
Commission, Lee County, Alabama

### Storage Unit/Virtualization Hardware Bid - Vendor List

Advanced Technology  
John Fugh  
7204 Willow Oak Drive  
Columbus, GA 31909  
Tel: 706-478-2616  
Fax: 706-478-2617

All-IN-One Network Solutions  
Eric Boice  
39 E Hanover Avenue  
Morris Plains, NJ 07950  
Tel: 866-868-6818  
Fax: 973-775-4018  
E-mail: [eeb1@aiosolutions.com](mailto:eeb1@aiosolutions.com)

ASD of Alabama, Inc.  
201 Monroe Street Suite 2170  
Montgomery, AL 36104  
Tel: 334-265-3070  
Fax: 334-265-6090

Cpak  
Assisting Nationwide Resource  
P.O. Box 482  
Chester, PA 19013  
Tel: 610-872-5397  
610-329-0240  
Fax: 610-872-2005  
610-872-2166  
Demetrius L. Smith  
Tel: 706-833-7664  
Fax: 833-6153  
[dsmith@cpak.com](mailto:dsmith@cpak.com)

CDWG  
Mike Zorica  
120 S. Riverside Plaza  
Chicago, IL 60606  
Direct Toll-Free: (866) 339-3535  
Direct Line: (312) 705-8918  
Direct Fax: (312) 705-8218  
E-mail: [mikezor@cdwg.com](mailto:mikezor@cdwg.com)

CRW Associates  
16980 Via Tazon Suite 320  
San Diego, CA 92127  
Tel: 858-451-3030  
Fax: 858-451-3870

Critical Technologies LLC  
P.O. Box 662  
Hartselle, AL 35640  
Tel: 256-751-3849  
Fax: 256-751-0479

16022 Munifield Dr.  
Suite 1  
Odessa, FL 33556  
Tel: 800-620-5250  
Fax: 813-920-7691

Digital Plus  
241 Lee Road 117  
Opelika, AL 36804  
Tel: 741-9992  
Fax: 741-9992

Gemini Consultants, Inc.  
25 Commerce Avenue Suite 105  
Hueytown, AL 35023  
Tel: 205-491-3688  
Fax: 205-491-3633

First communications  
Ed Johnson  
6171 Gateway Road  
Columbus, GA 31909  
Tel: 800-741-7882  
Fax: 706-569-1980  
E-mail: [edj@firstcomm.net](mailto:edj@firstcomm.net)

Hi-Tech Computer Systems, Inc.  
29525 Highway 31  
Calera, AL 35040-2356

Howard Technology Solutions  
Melissa Reeves  
P.O. Box 1590  
Laurel, MS 39441  
Tel: 601-425-3181  
Fax 601-399-5077  
Email: [bids@howardcomputers.com](mailto:bids@howardcomputers.com)

IBM Corporation  
Jenna L Rifkin  
7100 highlands Parkway  
Smyrna, GA 30082  
Tel: 770-863-1424  
Fax: 800-242-6329  
E-mail: [jlrifkin@vs.ibm.com](mailto:jlrifkin@vs.ibm.com)

Infusion Technology  
435 North Dean Road  
Auburn, AL 36830  
Tel: 821-8579  
Fax: 821-8580

**Vendor list cont on next page.**

**Storage Unit/Virtualization Hardware Bid  
Vendor List – Continued**

**Storage Clustering and Virtualization Hardware Bid  
Vendor List – Continued**

Integrated Systems, Inc.  
1962-D Mall Blvd.  
Auburn, AL 36830  
Tel: 821-8180  
Fax: 821-8150

ISSI Business Solutions, LLC  
Jason Means  
22122 – 20<sup>th</sup> Ave. S.E. Ste152  
Bothell, WA 98021  
Tel: 425-483-4801  
800-660-3586 ext-243  
Fax: 425-481-5207  
E-mail: [jasonm@issidata.com](mailto:jasonm@issidata.com)

Local Government Data Processing Corporation  
714 Armstrong Lane  
Columbia, TN 38401  
Tel: 800-381-4540  
Fax 931-381-0678  
E-mail: [ramidon@lqdp.com](mailto:ramidon@lqdp.com)

Netpro Computing Inc  
John Schroeder  
4747 North 22<sup>nd</sup> Street  
Suite 400  
Phoenix, AZ 85016  
Tel: 602-346-3739  
Fax: 602-346-3792  
E-mail: [jschroeder@netpro.com](mailto:jschroeder@netpro.com)

Premise, Inc  
4904 Creekside Dr.  
Clearwater, FL 33760  
Brendon Jackson  
Email: [brendonjackson@premiseinc.com](mailto:brendonjackson@premiseinc.com)

Prosys  
Phil Purcell  
4000 Eagle Point Corporate Drive  
Birmingham, AL 35242  
Tel: 205-314-5746  
Fax: 205-314-5799  
Cell: 205-790-1440  
E-mail: [ppurcell@prosys.com](mailto:ppurcell@prosys.com)

Southern Geographic  
Wilfred Baldwin  
P. O. Box 1870 156 West Clinton Street  
Gray, GA 31032-1870  
Tel: 478-986-4003  
Fax: 478-986-1418

Supplies of America  
Concetta P. Domingo  
13245 Atlantic Blvd, Ste 4-404  
Jacksonville, FL 32225-4015  
Tel: 904-221-5943  
Fax: 904-221-8201  
E-mail: [soa2@comcast.net](mailto:soa2@comcast.net)

Technology America  
430 Emery Drive  
Suite A  
Hoover, AL 35244  
Tel: 800-808-6630  
Fax: 205-733-1611